**E0, Inc.** 800A East Middlefield Rd. Mountain View, CA 94043 1-800-458-0880 Fax: 415-988-8230



### **AT&T EO Personal Communicator**

Third Party Product and Services Catalog





EO and the EO logo are trademarks of EO, Inc. AT&T and the AT&T logo are trademarks of AT&T. All other product names are trademarks or registered trademarks of their respective owners. Terms and conditions are subject to change without notice.

### **Table of Contents**

Introduction		2
Specifications		3
Products and Services		4
aha!	aha! InkWriter	4
CompSoft	PenAPPC	5
CompSoft	PenASCII	6
CompSoft	PenHost	7
Deskin Research	<b>Gnosis Mobile Information Manager</b>	8
E•FAX	Fax Mail	9
GO Corporation	MHS Link for GO Mail	10
Individual	HeadsUp	11
Ink Development	InkWare NoteTaker	12
Ink Development	SimCity	13
Lexicus	Longhand	14
Notable Technologies	Mobile Access - Personal	15
Notable Technologies	Mobile Access - Pilot Assist Program	16
Notable Technologies	<b>Mobile Access - Professional</b>	17
Notable Technologies	PenCross	18
PenMagic!	LetterExpress	19
PenMagic!	Numero	20
Pensoft	Perspective Business Edition	21
Pensoft	Perspective Partner Program	22
Slate	PenApps Application Builder	23
SunDisk	FLASHDISK Mass Storage Card	24

### Introduction

**T**he AT&T EO Personal Communicators represent a new generation of person-to-person communication.

EO's powerful communication technologies mean you can access important information wherever you are. Faxes, electronic mail, and desktop PC files are always at your fingertips. And the EO Personal Communicator's low weight and long battery life mean you can take the benefits of personal communications wherever you go.

The entire PenPoint operating system from GO Corporation and nine bundled applications, including Pensoft Personal Perspective, are burned into an 8 MB ROM card inside every EO Personal Communicator.

This catalog represents only a selection of the products and services currently available to enhance the functionality and capability of your EO Personal Communicator. Look for more exciting products in future editions.

### **AT&T EO Personal Communicator Technical Specifications**

### Microprocessor

- AT&T Hobbit RISC-based processor
- EO 440: 3.3 volt, 20 MHz
- EO 880: 5 volt, 30 MHz

#### Memory

- 4 MB or 8 MB RAM standard, expandable to 12 MB
- 8 MB ROM card

### **9 Bundled Applications**

- Pensoft Personal Perspective includes calendar, address book, notetaker, to-do list manager
- GO Mail (with AT&T Mail communication link)
- GO Fax
- GO's PenTOPS and PenCentral
- EO Phone (telephone dialer)
- GO MiniNote
- EO Calc
- EO Lock (password protection)
- EO Sound (voice annotation)

#### **Built-in Modem**

 Built-in high-speed 14,400 bps v.32bis, v.42, v.42bis, cellularready, MNP 2-5 data/ 9600 bps v.29 G3 fax send/receive modem.

#### **Electronic mailbox**

 Free subscription to AT&T Mail for both fax and e-mail messages.

#### **PC Connectivity**

 PenTOPS/PenCentral allows exchange of information with IBM-compatible personal computers directly, or remotely.

#### **Built-in Ports**

 Serial port, PC-AT parallel port, telephone jack, keyboard port, wireless communications module port, power adapter port, VGA.
 (EO 880 only)

### **IC Card Expansion**

- Type II PCMCIA slot
- JEDEC standard DRAM card upgrade slot

### **Internal storage options**

 Optional 20 MB hard drive (EO 440 only), 64 MB hard drive (EO 880 only).

### **Operating Time**

- EO 440: up to 4 hours
   (6 hours with Extended Battery Pack)
- EO 880: up to 2 hours

### Weight

- EO 440: 2.3 lbs.
- EO 880: 4.0 lbs.



#### **AHA! SOFTWARE**

1685 PLYMOUTH STREET

MOUNTAIN VIEW, CA 94043

PHONE: 415-988-2080

FAX: 415-988-2081

ORDERS ONLY: 1-800-AHA-SOFT

OVERNIGHT DELIVERY AVAILABLE

Note Taking, Word Processing, and Drawing

Aha! InkWriter is the new, critically-acclaimed, must-have application for writing and drawing with your AT&T EO Personal Communicator.

aha! InkWriter is the first product to combine the simplicity of writing and drawing in "electronic ink" with the editing power of word processing and drawing applications. You just write, draw, and mark-up as easily and fluidly as you do on paper. aha! InkWriter's built-in, patent-pending, SmartInk™ technology knows automatically what you are doing and handles each task appropriately.

With aha! InkWriter you can:

- Edit your handwritten electronic ink notes the same way you
  edit computer text. Delete a word or move a phrase and
  remaining text and handwritten words "wrap" and reformat.
- Translate your handwritten words to computer text or your drawings to computer-perfect shapes faster than any other program.
- Resize, rotate, shade and fill your drawings for great graphics at the tap of a pen.
- Choose from dozens of ink and text styles, fill patterns, and shades. Even bold, italicize, and underline your handwritten words.

Until aha! InkWriter, the promise to easily and practically edit and search through both text and handwritten ink notes had not been fulfilled. Order now and see why the *Wall Street Journal* calls aha! InkWriter "... a revolutionary system for editing and searching through electronic handwriting."

Access to APPC Applications in Systems that Support Advanced Program-to-Program Communication (APPC) COMP SOFT SERVICES

**P**enAPPC provides access to the growing number of APPC applications on the AS/400, ES/9000, RS/6000, PS/2 and other systems which support APPC.

PenAPPC features tools and interfaces that application developers can use to easily incorporate connectivity within their applications. The Common Programming Interface for Communications (CPI-C) is an example of an interface that makes it easy for pen computer applications to communicate with other systems which adhere to IBM's System Application Architecture (SAA).

Using PenAPPC, the pen computer can communicate with additional systems through APPN network nodes, an example of which is the IBM 6611.

In order to ensure the reliability of information transfer, PenAPPC uses SDLC on Async for connection to the AS/400 and other systems which also support this function.

COMPSOFT SERVICES, INC.

202 RIVER RUN

GREENWICH, CT 06831

PHONE: 203-531-8162

FAX: 203-531-1476

CONTACT NAME: ROBERT N. PERRY

FIVE WORKING DAY DELIVERY

**VOLUME DISCOUNTS** 

SITE LICENSES

ROYALTY AGREEMENTS

### PenASCII 2.0

Access to Systems Supporting ASCII Terminals and Standard File Transfer Protocols



#### COMPSOFT SERVICES, INC.

202 RIVER RUN

GREENWICH, CT 06831

PHONE: 203-531-8162

FAX: 203-531-1476

CONTACT NAME: ROBERT N. PERRY

FIVE WORKING DAYS DELIVERY

**VOLUME DISCOUNTS** 

SITE LICENSES

ROYALTY AGREEMENTS

PenASCII provides access to systems from HP, SUN, IBM, DEC and others by emulating the IBM 3101, DEC VT 100 and DEC VT 220 terminals.

PenASCII supports the industry standard XMODEM, YMODEM, ZMODEM and Kermit file transfer protocols which allow application programs to transfer files across systems efficiently and effectively.

Application developers and systems integrators can embed PenASCII's easy-to-use high level language APIs within their own applications to perform complex pen computer communications programming. These APIs provide greater functionality than, and are extensions to, IBM's Entry EHLLAPI. This facility allows developers and integrators to give their customers a powerful and transparent communications capability.

Application developers will find it attractive that PenASCII can also be used as a PenPoint service, where the user interface and communications components are completely separate. Applications can be written that use either service APIs or EHLLAPI APIs.

In addition, there are other features which help make PenASCII easy for the user, such as the ability to define scripts for automatically dialing the host and the ability to capture user-defined gestures.

This product is also marketed to National Accounts and through Channel Partners (VAR's/Solution Integrators, Dealers) as Mobile Access - Professional by Notable Technologies, Inc. (see page 17).

### PenHost 2.0

### Access to IBM Mainframes

**P**enHost provides interactive sessions and file transfer with S/370 and S/390 applications by supporting 3270-based industry-standard emulation and file transfer protocols. The host environments supported are VM/CMS, MVS/TSO, CICS and VSE/IWS. PenHost supports all standard IBM protocol converters resident at the host.

Application developers and systems integrators can embed PenHost's easy-to-use high level language APIs within their own applications to perform complex pen computer communications programming. These APIs provide greater functionality than, and are extensions to, IBM's Entry EHLLAPI. This facility allows developers and integrators to give their customers a powerful and transparent communications capability.

Application developers will find it attractive that PenHost can also be used as a PenPoint service, where the user interface and communications components are completely separate. Applications can be written that use either service APIs or EHLLAPI APIs.

In addition, there are other features which help make PenHost easy for the user, such as the ability to define scripts for automatically dialing the host and the ability to capture user-defined gestures.



### COMPSOFT SERVICES, INC.

202 RIVER RUN

GREENWICH, CT 06831

PHONE: 203-531-8162

FAX: 203-531-1476

CONTACT NAME: ROBERT N. PERRY

FIVE WORKING DAY DELIVERY

**VOLUME DISCOUNTS** 

SITE LICENSES

ROYALTY AGREEMENTS

This product is also marketed to National Accounts and through Channel Partners (VAR's/Solution Integrators, Dealers) as Mobile Access - Professional by Notable Technologies, Inc. (see page 17).

2270 AGNEW ROAD

SANTA CLARA, CA 95054

PHONE: 408-496-5356 OR 800-554-7034

FAX: 408-496-5354

SALES CONTACT: ROKKI LEONARD

SHIPPED UPS 2 DAY

QUANTITY DISCOUNTS AVAILABLE

COMPANY PURCHASE ORDER OR CHECK

VISA, MASTERCARD

## **Gnosis® The Mobile Information Manager™**

**Document Access and Retrieval System** 

**G**nosis<sup>®</sup>, The Mobile Information Manager™, is a set of three software applications, Mobile, Publisher and Server, designed to give Anytime... Anywhere access to your documents.

Gnosis Mobile resides on the AT&T EO Personal Communicator and allows access to your documents stored on the local disk or remotely on a file server.

The Gnosis Server resides on a DOS-based PC and is designed to store large documents that would be impractical to store on a single EO.

The Gnosis Publisher is a Windows™ application that converts RTF files into a compressed and indexed Gnosis format.

Files that can be converted into RTF, e.g., AutoCAD® DXF and ASCII are acceptable by Gnosis. Gnosis allows zoom and pan on text, drawings and bitmaps. A feature called the "mark-up layer" allows you to make notes directly on the document page without disturbing the original and can be sent back to the Server where they can be viewed using the Mark-Up Viewer application included with Gnosis Publisher.

Gnosis is ideal for manuals, field service, point of sales and electronic books. Gnosis customizes easily for vertical applications.

### Fax Mail

Control When & Where Your Faxes are Printed

Fax Mail lets you decide when and where your incoming faxes are printed. With your own personal fax number and password, you alone will control the printing of your faxes. Here are some of the essential features of E•FAX's Fax Mail service:

- Fax Forwarding: This feature is a lifesaver for travelling business professionals who can't be tied to a single fax machine. You simply instruct Fax Mail to route your incoming faxes wherever you are, or to hold them electronically until desired.
- Fax Receipt Notification: Wherever you go, you can request a phone call for immediate advice of an incoming fax. You'll never miss a fax again.
- Strictly Confidential: E•FAX will hold your faxes
  electronically until you retrieve them. Your faxes will not sit
  around for roving eyes to read.
- Electronic Fax Storage: If you'd like to store a copy of your faxes electronically for future reference, you may use your modem-equipped PC to download your fax files.
- Customer Support When You Need It: We've fully automated our computer system to efficiently handle your requests, yet customer support is never more than just a phone call away.



E.FAX COMMUNICATIONS, INC.

1611 TELEGRAPH AVE.

SUITE 555

OAKLAND, CALIFORNIA

TEL: 510-836-6000

FAX: 510-836-8935

CONTACT: WILLIAM PERELL

RETAIL: System Mobile

SERVER GN09201A-03A

Publisher GN09201A-04A

ORDER NUMBER: SRP: GN09201A-05A \$1295 GN09201A-06A \$195

\$695 \$695 RETAIL: \$10 PER MONTH
PLUS USAGE FEES

# **GO** Corporation

### MHS Link for GO Mail<sup>TM</sup>

Electronic Mail and Data Transfer Software

GO CORPORATION

919 EAST HILLSDALE BLVD

SUITE 400, FOSTER CITY, CA 94404

PHONE: 415-358-2040

FAX: 415-345-9833

SALES: GO CUSTOMER SERVICE

MHS Link for GO Mail is the ideal way to stay in touch when you're on the go. From anywhere in the world, MHS Link connects you to corporate e-mail networks to exchange messages and documents with your colleagues. It also provides a simple, user friendly way to move data from your AT&T EO Personal Communicator across a phone line to a corporate file server.

MHS Link works with GO Mail, the powerful electronic mail application already installed on your EO. GO Mail was designed as a universal front end that can be "linked" to different messaging systems. MHS Link for GO Mail connects your EO to Novell NetWare MHS (or NGM) servers via a cellular or telephone line. The GO Mail user interface works just like it does for AT&T Mail and other links, so there's nothing new to learn.

MHS Link connects your EO directly to all MHS-based messaging systems, and through robust gateways to cc:Mail, MS Mail, MCI, AT&T, Sprint, CompuServe, PROFS, SMTP, SNADS, TCP/IP and more.

Whether it's personal messaging or corporate data, MHS Link keeps you close to the information and the people that shape your success.

### HeadsUp

Personal, Interactive News Service

HeadsUp is a personal, interactive news service delivered daily via fax or E-mail by 8:00 a.m. EST. Subscribers create their personal editions of HeadsUp by selecting 7-10 topics from a library of over 700 distinct topic categories spanning the high-technology, telecommunications, healthcare, energy, automotive, financial services, and defense industries.

Timely, relevant information for chosen topics is presented each day in a one-page format of news "briefs," 1-2 sentence story capsules extracted by INDIVIDUAL's proprietary text filtering and refining technology. The briefs provide the basic content of each news story, and if subscribers want to know more, they can order (and receive within 30 minutes) the full text interactively, simply by calling an 800-number with a touch-tone phone. Subscribers may change their topics at any time.

HeadsUp brings the world direct to the subscriber. Each personalized issue draws on over 200 domestic and international information sources. The constantly expanding source pool includes general business feeds (e.g., Reuters, The Financial Times, Knight-Ridder, Business Wire, PR Newswire, etc.), as well as industryspecific sources (e.g., PC Week, Network World, Electronic News, etc. for the computer market) to give subscribers both breadth and depth in their news coverage. More than 10,000 stories per day are filtered to create each powerful, concise HeadsUp.

Call or fax us your topics and your first HeadsUp will arrive tomorrow!

### INDIVIDUAL

INDIVIDUAL, INC.

84 SHERMAN STREET

CAMBRIDGE, MA 02140

PHONE: 617-354-2230

FAX: 617-354-6210

CONTACT: RICHARD C. VANCIL

CUSTOMER SERVICES: 800-414-1000

FAX: 800-417-1000

FREE 30 DAY TRIAL (UNLIMITED RETRIEVALS)

\$49.95/ MONTH, (1 FULL-TEXT RETRIEVAL)

\$895 PER YEAR (W/150 RETRIEVALS)

\$4.95 EACH ADDITIONAL RETRIEVAL

RETAIL: \$149

RETAIL: \$49.95 PER MONTH

### InkWare® NoteTaker 1.2



#### INK DEVELOPMENT CORPORATION

1300 S. EL CAMINO REAL, SUITE 201

SAN MATEO, CA 94402

PHONE: 415-573-7775

FAX 415-573-5167

SALES CONTACT: CHARLENE, EXT. 310

**DELIVERY: 1-2 WEEKS** 

STANDARD OVERNIGHT AVAILABLE

### Advanced Software for Notetaking and Organizing Free Form Information

InkWare® NoteTaker is a free-form electronic notepad that allows you to capture information quickly, sketch concepts, and explore and compose your ideas. It is sophisticated software, but it's incredibly easy to learn and use. InkWare NoteTaker provides you with customizable tools — pens, pastels, highlighters, erasers so that you can express yourself just as you do with pen and paper. But Inkware NoteTaker is better than paper. Its organizational features help you manage your information, making InkWare NoteTaker essential to your everyday notetaking needs.

Using the Active Margin<sup>®</sup>, you can tag your notes so that they can be located quickly and efficiently. InkWare Search will search through your entire personal communicator for every occurrence of the keyword or date that you specify.

Using the Shape Expert<sup>®</sup> you can draw perfect diagrams and pie-charts. With InkWare NoteTaker you can also create simple slide presentations, on the fly. And its ability to quickly write a multiple page fax memo makes it a versatile addition to your Personal Communicator.

\$15 rebate on purchase of SimCity from Ink. (offer expires 3/31/94)

### SimCity® 1.0

### Sophisticated City Simulation Game

SimCity, the classic award-winning PC simulation game, is now available for your personal communicator. SimCity simulates an evolving, growing city. You're the mayor with the power to make things happen. You are responsible for allocating funds and resources. Find out what the "Sims" think of your performance as mayor with up-to-date evaluations. Also, you can use real time graphics which display concentrations of crime, pollution, traffic, and more, so you know where your city needs more attention. It's the perfect way to relax after a hard day of work while on the road.

SimCity's rich, graphical environment with added animation make the most of a mobile computer. Plus, SimCity has been specially adapted for PenPoint by Ink Development, so it is simple to learn and play — even on the road.

\$15 rebate on purchase of InkWare<sup>®</sup> NoteTaker (Offer expires 3/31/94).



#### INK DEVELOPMENT CORPORATION

1300 S. EL CAMINO REAL, SUITE 201

SAN MATEO, CA 94402

PHONE: 415-573-7775

FAX: 415-573-5167

SALES CONTACT: CHARLENE, EXT. 310

DELIVERY: 1 - 2 WEEKS

STANDARD, OVERNIGHT AVAILABLE

**RETAIL: \$145** 

RETAIL: \$69

### Longhand™

Natural Cursive Recognizer Pre-Commercial Beta Program



LEXICUS 345 FOREST AVENUE PALO ALTO, CA 94301 PHONE: 415-323-4771 FAX: 415-323-4772 CONTACT NAME: RONJON NAG LEXICUS BETA PROGRAM: \$495 WITH COMMERCIAL UPGRADE THREE DAY DELIVERY

Lexicus Longhand for the EO Personal Communicator translates cursive, print and natural handwriting at a fast 12 characters per second, faster than most people can write. Longhand can recognize any word in a 25,000 word dictionary with the ability to easily add words.

Lexicus Longhand is user installable in less than 3 minutes – there is no need to train, buy special hardware or software - it works straight out of the box.

Upgrade to Longhand and stop tediously writing one character at a time. Lexicus Longhand is available in pre-commercial beta form with a free upgrade to the commercial release as soon as available.

### Mobile Access<sup>™</sup> – **Personal**

Point-to-Point Telecommunications and Information Retrieval

Mobile Access makes the connection between field and host environments simply and elegantly. With full-featured communications, data transfer, and terminal emulation capabilities, Mobile Access gives a new level of freedom and mobility to busy people on the go. With a simple, customizable setup and connection interface, Mobile Access takes the worry out of being on the go.

Mobile Access contains everything a mobile professional needs to stay connected to home base: easy connection interface, drag and drop file exchange using the most common file transfer protocols. Mobile Access accepts handwriting for all commands, but a handy list of snippets stores the most common commands, making connection and terminal emulation elegantly simple. For example, need a command to connect with the host? Just drag it from the snippets list to the session area.

Mobile Access provides fast and easy communications for professionals on the go, including:

- Connects the mobile user to a wealth of information services.
- Drag and drop file exchange makes data transfer fast and efficient.
- Terminal emulations include TTY, VT52, and VT100. Multiple terminal sessions are possible with multiple ports.
- Snippets and history window minimize the need to handwrite terminal commands.
- Common document transfer protocols (Text/ASCII, XMODEM, YMODEM, ZMODEM, and Kermit) ease the transfer of information from field to host and host to field.



#### NOTABLE TECHNOLOGIES, INC.

1065 EAST HILLSDALE BLVD, SUITE 111

FOSTER CITY, CA 94404

PHONE 510-208-4400

800-450-2030 (INFO & ORDERS)

FAX NUMBER: 415-312-9253

INFORMATION/SALES: MATT KRESCH

CORPORATE SALES: JAMES DUTHIE

RESELLER PROGRAMS: DAVID LARSON

CORPORATE P.O.'S W/D&B RATING

MASTERCARD & VISA

**RETAIL: \$195** ORDER #103-10

## notable

#### NOTABLE TECHNOLOGIES, INC.

1065 EAST HILLSDALE BLVD, SUITE 111

FOSTER CITY, CA 94404

PHONE 510-208-4400

800-450-2030 (INFO & ORDERS)

FAX NUMBER: 415-312-9253

INFORMATION/SALES: MATT KRESCH

CORPORATE SALES: JAMES DUTHIE

RESELLER PROGRAMS: DAVID LARSON

CORPORATE P.O.'S W/D&B RATING

MASTERCARD & VISA

## Mobile Access<sup>™</sup> – Pilot Assist Program

Making Pilot Projects Easy and Risk-Free

This special package of products and services is designed to assist the MIS professional or their supporting VAR/Systems Integrator in quickly and effectively building "proof of concept" or test pilot corporate projects using the EO Personal Communicator. The project support starts with a design review and feedback period, which is followed by customized code for a demonstrable connection, specifically designed for the customer's host environment.

The package includes Mobile Access - Professional, consulting services, project management, custom engineering work and implementation services. And, special pricing on post-package support and services pays back the original investment very quickly. All of the products and services contained in the pilot assist program are also available on an a-la-carte basis from Notable.

- Minimal investment / Maximum return through critical design and conception phase.
- Minimizes your financial risk-flexible investment without long term personnel or resource exposure.
- Avoid drain on your limited resources by "outsourcing" portions of special project development.
- Experienced, proven PenPoint programmers and consultants.
- Faster time to prototype and pilot implementation.
- Dedicated, programmer level engineering support.
- Dedicated contact for project management.
- Extensive experience in host environment customization and integration.
- Special pricing extended on follow-on products and support to pay back your initial package investment and even provide a level of return on that investment. (20% on consulting and engineering support time, 10% on Mobile Access - Professional).

## Mobile Access<sup>™</sup> – Professional 1.0

Robust Connectivity to
Host Computing Environments

Mobile Access - Professional provides access to applications and data on host computing systems by allowing application developers and systems integrators to imbed Mobile Access - Professional within their applications. It can also be used as a PenPoint service, where the user interface and communication components are completely isolated. By doing so, solution providers can make connectivity transparent to their mobile users.

Customization is achieved by using the menu driven utility.

This allows application developers and integrators to easily define the details of the network environment, configuration settings and protocols.

There is a definable set of icons and terminal function keys for frequently used functions. Application programming interfaces (API's) can be used within developers' own applications. These API's are extensions to IBM's Entry EHLLAPI. Applications can also be written to use service APIs.

- Notable can provide customization of Mobile Access -Professional for customers' environments, or customers (integrators or MIS departments) can provide their own customization for their users or customers.
- Terminal emulations include IBM 3101, VT 100, VT 220, 3270 (3270 connections provided through 3174, 3708, 7171 or 9370 units)
- Facility to support defined gestures and screen mapping
- Common document transfer protocols (Text/ASCII, XMODEM, YMODEM, ZMODEM, and Kermit) and IBM's IND\$FILE are supported.

This product is also marketed to Software Developers and Hardware Manufacturers under the names PenHost and PenASCII by Compsoft Services (see pages 6 and 7).



#### NOTABLE TECHNOLOGIES, INC.

1065 EAST HILLSDALE BLVD, SUITE 111

FOSTER CITY, CA 94404

PHONE 510-208-4400

800-450-2030 (INFO & ORDERS)

FAX NUMBER: 415-312-9253

INFORMATION/SALES: MATT KRESCH

CORPORATE SALES: JAMES DUTHIE

RESELLER PROGRAMS: DAVID LARSON

CORPORATE P.O.'S W/D&B RATING

MASTERCARD & VISA

RETAIL: \$2,275 ORDER #105-01

RETAIL PRICE: \$295

### Notable PenCross<sup>™</sup> 1.0



NOTABLE TECHNOLOGIES, INC.

1065 EAST HILLSDALE BLVD, SUITE 111

FOSTER CITY, CA 94404

PHONE 510-208-4400

800-450-2030 (INFO & ORDERS)

FAX NUMBER: 415-312-9253

INFORMATION/SALES: MATT KRESCH

CORPORATE SALES: JAMES DUTHIE

RESELLER PROGRAMS: DAVID LARSON

CORPORATE P.O.'S W/D&B RATING

MASTERCARD & VISA

Crossword Puzzles and Training to Go

PenCross is an entertaining and effective introduction to penbased computing. Using the familiar world of printed crossword puzzles, PenCross quickly gets users accustomed to the latest in portable computing technology. A tap here, a flick there, and without even being aware of it, users have mastered the basics of using PenPoint™.

PenCross looks just like a traditional printed crossword puzzle, and works just like one too. But it also adds intelligent hints, an integrated dictionary, and automatic links between puzzle squares and their corresponding clues. Users can find clues quickly and easily just by tapping a puzzle square. PenCross makes solving crossword puzzles more enjoyable than ever, so there's no need to be afraid of doing a crossword puzzle in pen.

Traditional entertainment – perfect for training

- Intuitive, easy to use interface makes PenCross just like solving a crossword paper with pen and paper.
- A quick tap gives users instant access to puzzle clues.
- The integrated dictionary makes it easy to locate that elusive missing word.
- Comprehensive Solutions menu gives users gentle hints (or outright answers) on demand.
- Customized puzzles from Notable can meet a variety of special training needs.

### LetterExpress 1.1

A Writing Assistant for Person-to-Person Communications

LetterExpress 1.1, by PenMagic, is a writing assistant that enables people to generate person-to-person written communications quickly and efficiently by automating significant portions of the document creation process. LetterExpress is the ideal tool for people who want to respond swiftly to clients, customers, co-workers, suppliers, and friends in print or via e-mail or fax. People such as sales representatives, consultants, lawyers, field service people, appraisers, managers, and executives can produce professional-quality documents with an absolute minimum of work.

LetterExpress is easy to use; its "fill-in-the-blank" templates do as much of the work for the user as possible: each template provides alternative phrases and paragraphs, automatically fills in information about the writer, includes personal letterhead, and addresses and styles the document.

LetterExpress integrates seamlessly with GO Mail, GO Fax, other PenPoint applications such as address books and personal information managers. It is also compatible with many PC file formats.

Everyone can be a productive writer using one of the over 70 pre-scripted templates that come with LetterExpress. In addition, the user can create sophisticated custom templates for any writing need. Since correct spelling, style, and format is assured, the user can focus on completing work instead of creative writing.

### PenMagic!

PENMAGIC SOFTWARE INC.

#310-260 WEST ESPLANADE

NORTH VANCOUVER, B.C.

CANADA, V7M 3G7

PHONE: 604-988-9982

FAX: 604-988-0035

CONTACT: CATHY JONES OR LINDA YOUNG

OVERNIGHT, TWO-DAY OR

GROUND (5-12 DAYS) AVAILABLE

RETAIL PRICE: \$49.95
ORDER #101-10
FREE WHEN YOU SEND IN EO REG. CARD

**RETAIL: \$199** 

### Numero 2.0

Numeric Work Processor for Spreadsheets, Sales Orders, Surveys and More

### PenMagic!

#### PENMAGIC SOFTWARE INC.

#310-260 WEST ESPLANADE

NORTH VANCOUVER, B.C.

CANADA, V7M 3G7

PHONE: 604-988-9982

FAX: 604-988-0035

CONTACT: CATHY JONES OR LINDA YOUNG

OVERNIGHT DELIVERY, TWO-DAY

OR GROUND (5 TO 12 DAYS) AVAILABLE

Numero 2.0, by PenMagic, is a numeric work processor — a new category of software that helps people quickly and accurately complete a wide variety of number-related jobs. This complete financial package combines all the power of an electronic spreadsheet with the flexibility of paper-based forms. Users can complete tasks such as expense reports, sales orders, surveys, budgets, timesheets, inventory sheets, and loan calculations significantly faster and more accurately than on paper or a keyboard-based computer.

Numero gives users smart electronic paper, which is designed to look and feel familiar. Users can write and erase numbers, calculate, and even draw anywhere on the page. This makes Numero a powerful tool in the hands of mobile professionals, who can be productive right away with any of the 80 pre-designed pieces of electronic work paper that come with Numero.

Numero also enables users to develop sophisticated electronic paper applications in hours instead of weeks, without programming. Its flexible design features enable users to create an unlimited range of custom documents. Numero also includes a powerful and unique development tool, the MagicScript Visual Scripting System.

Numero integrates with other PenPoint applications and with existing PC environments — standard file formats such as WK1, XLS, and CSV can be imported and exported.

### Perspective Business Edition

Upgrade for Flexible Information Management

Perspective Business Edition adds new functionality to Personal Perspective (Day Planner, Address Book and Notetaker) built into your Personal Communicator. With the Business Edition, you open up a whole new spectrum of applications for your EO.

### **Customize Perspective to meet your individual needs**

- Use the ProfileBook to create custom forms to track information about customers, vendors, friends and family.
- Create voice mail logs, frequent flyer reports, or time management summaries.

#### **Create custom solutions**

- Use List Paper and the ProfileBook to develop sales automation, client management or financial services applications.
- Import/export information from PCs, servers, and hosts.

### Find business facts anywhere, anytime

- Distribute price lists, product catalogs, inventory reports.
- Paginate and sort your lists to meet your needs.

#### Get the big picture on your time

- View all appointments in a convenient monthly format.
- Plan, schedule, and change your appointments directly from the month planner.

#### Gain valuable reference data

- Area Codes, 800 numbers for airlines, rental cars, hotels and business services.
- America's Finest Dining Guide from Epicurean Rendezvous™
  Perspective Business Edition comes complete with documentation
  (Getting Started, Handbook and Quick Reference Guide),
  installation disks, and is backed by Pensoft's Support Plan.

### pensoft

#### PENSOFT CORPORATION

P.O. BOX 5611

REDWOOD CITY, CA 94065

PHONE: 415-802-6925

FAX: 415-802-6942

CONTACT NAME: JULIE TUCKNESS

ORDER FROM PENSOFT OR

EO AUTHORIZED RESELLERS

OVERNIGHT DELIVERY AVAILABLE

### pensoft

#### PENSOFT CORPORATION

P.O. BOX 5611

REDWOOD CITY, CA 94065 USA

PHONE: 415-802-6925

FAX: 415-802-6942

CONTACT NAME: JULIE TUCKNESS

ORDER FROM PENSOFT

### **Perspective Partner** Program

**Custom Solutions Developer** Support and Training

The Perspective Partner Program provides corporate developers, VARs, systems integrators, and consultants with the tools to develop and market custom applications for specific customer requirements. The program offers training and technical support to help you build sales automation, client management, financial service, and a variety of other applications. These services allow you to leverage Perspective's flexible formatting options and customizable layouts to develop forms and reports without programming. The Perspective Partner Program also provides access to marketing materials needed to help you market your Perspective-based application.

Benefits of the Perspective Partner Program include:

- Comprehensive, one-day training session on developing custom solutions.
- One copy of Perspective.
- Free software updates to Perspective.
- Product support between 8am 5pm PST.
- Product support notes as they become available.
- Sales opportunity referrals.
- Up-to-date information on mobile computing via Pensoft's newsletter.
- The Perspective Marketing Kit:
- product presentations
- demonstration script and notebook disk
- product brochures
- order and product feedback forms
- The Opportunity to purchase Perspective Training Course Kit The Perspective Partner Program membership fee is \$699, plus an annual program renewal and maintenance fee of \$250. Call Pensoft to register today.

Refer to course schedule for training availability.

### **PenApps Application** Builder 1.0

Rapid, Custom Application Development

Slate PenApps is a complete visual development tool that integrates the right elements for rapidly creating powerful, custom applications for mobile Personal Communicator users. It includes a screen/forms designer, built-in database, and the Slate PenBasic language.

All applications developed using PenApps automatically include special pencentric capabilities that make it easy and intuitive for users to gather data using a pen.

With PenApps you can develop fully-featured PenPoint applications without C programming. Applications may include graphic images, scrolling lists, pop-up choices, buttons, and checkboxes. Take advantage of advanced, built-in features such as deferred translation of ink input, improved handwriting recognition using lists of permitted choices, and ink markup.

PenApps is designed to support a range of applications in fields including sales force automation, survey work, health care, financial services, insurance claims processing and real estate. Developers can build applications for Personal Communicators using PenApps either directly on the AT&T EO 440 or 880. And applications developed using PenApps for Windows can readily be ported to the Personal Communicator as well.

Systems programmers, consultants, value-added resellers, systems integrators and technically-savvy business professionals with 4GL experience will find that PenApps offers the most productive environment for prototyping and deploying custom penbased applications.



#### SLATE CORPORATION

15035 N. 73RD STREET

SCOTTSDALE, AZ 85260

PHONE: 800-826-8071

FAX: 602-443-7325

**RETAIL: \$699** 

**RETAIL: \$1,895** 

### FLASHDISK Mass Storage Card

The Most Reliable Storage for your EO Platform



#### SUNDISK CORPORATION

3270 JAY STREET

SANTA CLARA, CA., 95054

PHONE: 408-562-0500

FAX: 408-980-8607

CONTACT: PAUL MCGUIRE

CUSTOMER SERVICE: 408-562-0595

**S**unDisk solid-state FLASHDISK storage cards provide users of the AT&T EO Personal Communicator with high-capacity, portable and rugged mass storage and conserves the battery life of their communicators. The cards are available in either 5, 10 or 20MB capacities. Fully compatible with the PCMCIA (Personal Computer Memory Card International Association) industry standard, FLASHDISK cards can survive an eight-foot drop (about 1,000 G's of force) and not lose any data. And the removable flash cards, which require no built-in battery and have no moving parts, allow each user to have multiple storage cards and each AT&T EO Personal Communicator to be shared by several users.

SunDisk's mass storage cards — about the size of a credit card — provide a simple and secure method of backing up data. For increased security, they provide users with a personal storage card for sensitive data. And when used on the Personal Communicator, they give users the capacity needed to store large spreadsheets, databases and client files. Support for every FLASHDISK is built right into the AT&T EO Personal Communicator. This enables customers to use the cards in a "plug and play" fashion with no loading of software drivers required. FLASHDISK cards, which have been optimized for very fast data reads and writes, provide users with instant access to their data.

Don't leave your home or office without one!

#### RETAIL:

5MB \$449 10MB \$749 20 MB \$1199